

## Investment Logic Mapping – Advanced Facilitator Training Part 2

Time	Focus	Activity
<b>PART 2</b>	<b>DAY THREE</b>	
<b>9.00-10.30</b>	<p>Review of 'desk ILM's</p> <p>Trainees will be asked to submit an ILM that they have prepared previously. These will be reviewed by the group.</p>	Activity
<b>10.30-10.45</b>	BREAK	
<b>10.45-11.45</b>	<p>PRESENTATION - BENEFITS DEFINITION workshop. This presentation will:</p> <ul style="list-style-type: none"> <li>• Explore the detail of the Benefit Management Plan.</li> <li>• Get a better understanding of KPIs</li> <li>• Discuss specific facilitation techniques associated with conducting the Benefit Definition workshop.</li> <li>• Provide participants with a strong theoretical basis for the conduct of the Benefit Definition workshop and the preparation of a Benefit Management Plan document consistent with the guideline.</li> </ul>	Presentation
<b>11.45-12.15</b>	<p>IDENTIFICATION OF CANDIDATE KPIS (1)</p> <p>Participants will determine candidate KPIs for an investment based on a prepared case study and ILM.</p>	Activity
<b>12.15-1.00</b>	<p>SIMULATED BENEFIT DEFINITION workshop 1. This will be facilitated by the consultant and will be based on the ILM reviewed earlier. The aim of this workshop is to demonstrate the Benefit Definition workshop sequence and questioning. All trainees will be involved as participants.</p>	Workshop
<b>1.00-1.45</b>	LUNCH	
<b>1.45-3.15</b>	<p>SIMULATED PROBLEM DEFINITION WORKSHOP (case study provided) This will be led by the consultant. The output of</p>	Workshop

Time	Focus	Activity
	the workshop will be used to support the Benefits and Solution workshops that follow. This workshop will also reinforce appropriate ILM facilitation techniques.	
<b>3.15-3.30</b>	BREAK	
<b>3.30-3.45</b>	IDENTIFICATION OF CANDIDATE KPIS  Participants will determine candidate KPIs for the investment story mapped prior to the break.	Activity
<b>3.45-5.30</b>	SIMULATED BENEFIT DEFINITION WORKSHOP. This workshop will be facilitated by 4 of the participants.	Workshop
<b>PART 2</b>	<b>DAY FOUR</b>	
<b>9.00-10.00</b>	PRESENTATION - SOLUTIONS DEFINITION workshop. This presentation will: <ul style="list-style-type: none"> <li>• Explore the detail of the Investment Concept Brief.</li> <li>• Discuss specific facilitation techniques associated with conducting the Solutions Definition workshop.</li> <li>• Provide participants with a strong theoretical basis for the conduct of the Solutions Definition workshop and the preparation of an Investment Concept Brief consistent with the guideline.</li> </ul>	Presentation
<b>10.00-10.45</b>	SIMULATED SOLUTIONS DEFINITION workshop 1. This will be facilitated by 4 of the trainees and will be based on the investment and its ILM and Benefit Management Plan discussed earlier. All other trainees will be involved as participants.	Workshop
<b>10.45-11.00</b>	BREAK	
<b>11.00-12.30</b>	PRESENTATION - Service Logic and Investment Prioritisation  Presentation outlining the Service Logic Investment	Presentation

Time	Focus	Activity
	<p>Prioritisation (SLIP) workshops. This presentation will:</p> <ul style="list-style-type: none"> <li>• Explore the detail of the SLIP workshops</li> <li>• Discuss specific facilitation techniques associated with conducting the Solutions definition workshop.</li> <li>• Provide participants with an overview of the SLIP workshop and the preparation of SLIP documents consistent with the guideline.</li> </ul>	
<b>12.30-1.00</b>	Recap and Next Steps	